

***SNOW TOURS, INC***

1281 Paterson Plank Road – Secaucus, NJ 07094

**2027 Dolomites Ski Resort & Italy Tour Land Package**

**2027 Bear Valley Ski Club Group Trip  
January 30 - February 16, 2027**

**Contracting Parties Terms and Conditions**

Snow Tours, Inc (“Snow Tours”) is arranging your group travel and is being Organized and Coordinated with the Bear Valley Ski Club. This document includes the terms and conditions (hereinafter the “Terms and Conditions”) governing the agreement between you and Snow Tours. As used in this agreement, the terms “Ski Group” and “you” and “your” mean the traveling passenger who purchased a travel package from Snow Tours.

By confirming and reserving a travel package with Snow Tours you are entering into an agreement with Snow Tours and you understand and accept all of the Terms and Conditions. In consideration of your payment to purchase travel from Snow Tours, you acknowledge that you have received, read and agree to the Terms and Conditions set forth herein and in all travel documents issued or provided by Snow Tours in connection with the travel package you are purchasing.

**Refer to Snow Tours 2027 Bear Valley Ski Club Reservations Form  
2027 Dolomites Ski Resort and Italy Tour, May 22, 2026 for trip details and prices.**

**Ski Only Dolomites Jan. 30 to Feb. 6, 2026**

**American Air-22 Seats- Record Locator # ECOPXX**

Date	Carrier	Flt. #	Dep. City	Dest. City	Dep. Time	Arr. Time
01/29/27	American	234	San Fran	JFK	7:04am	3:45pm
01/30/27	American	198	JFK	Milan	6:25pm	8:05am+1
02/06/27	American	199	Milan	JFK	10:20am	1:35pm
02/06/27	American	015	JFK	SFO	4:50pm	8:21pm

**Ski and Italy Land Tour Jan. 30 to Feb. 16, 2027**

**Lufthansa (49 Seats) Locators: 9V7RF8...8VLVHV...8UFE84**

Date	Carrier	Flt. #	Dep. City	Dest. City	Dep. Time	Arr. Time
01/29/27	Lufthansa	455	San Francisco	Frankfurt	2:40pm	10:30am +1
01/30/27	Air Dolomiti	250	Frankfurt	Milan	12:40pm	1:55pm
02/06/27	ITA	1287	Milan Linate	Naples	1:00pm	2:25pm
02/17/27	Lufthansa	1867	Rome	Munich	12:20pm	1:55pm
02/17/27	Lufthansa	458	Munich	SFO	4:30pm	7:35pm

**Note: An additional (24) airlines are required and stated terms and conditions will apply.**

**List of participant names are due: November 29, 2026.**

Tickets must be physically issued by Snow Tours, Inc. no later than 45 days prior to departure as required by the airline.

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No changes are permitted to an itinerary or name once tickets have been issued. (Tickets may be changed, per the carrier's discretion, in the event of the death of an immediate family member or with a medical note from a doctor). Name changes after ticketing will incur a minimum fee of \$300.00 per change.

No frequent flyer upgrades will be permitted. Snow Tours, Inc. will not be held responsible for non-credit of frequent flyer miles.

Individual deviations from the group's itinerary must be made in writing and are considered wait-listed until confirmation is received from the airline. A surcharge of \$200.00 per person will be applied per deviation. All deviations must be booked prior to ticketing. A maximum of 10% of passengers will be allowed to deviate.

Airline baggage requirements are strict; Lufthansa, American other airline carriers allows the first bag, up to 50lbs., free. Ski equipment and boot bags are additional. Porterage of luggage, skis, etc. are not included by Snow Tours, Inc. The cost of luggage porterage is the responsibility of the individual.

**Important Information: Domestic and International airlines require that the name of the passenger listed on the airline ticket be identical to the name listed on his/her passport. "Nicknames will not be accepted".**

Once issued, airline tickets are **Non-Endorsable, Non-Transferable, and Non-Refundable**. Tickets are only valid for travel from the carrier that issued the ticket. The deposit is fully refundable if space held is released by 95 days prior to arrival, excluding a \$350 Airline Administrative fee per group block. After this date, 10% of group may cancel without penalty. The penalty is \$150.00 per seat. No refund for cancellation within 30 days.

After departure "No Show" tickets are non-refundable and non-exchangeable.

**ALL AIRLINE TICKETS MUST BE ISSUED BY 45 days prior to departure.**

Please note that airline general reservationists cannot accurately give information concerning your group's unique contract provisions.

If the group falls below 10 passengers, the guaranteed group fare is no longer applicable. All remaining passengers can be charged the applicable published fare.

No Shows, late arrivals and early checkouts will be charged for the full amount of the reservation.

**Seat Assignments:** Snow Tours, Inc. has no control over seat assignments.

A ski group is defined as everyone flying from the same location on the same carrier on the same date, i.e., the same itinerary. Deviations will reduce the group block and may result in penalties.

#### **Hotel Accommodations, (Jan 30-Feb 6, 2027)**

**Hotel Medil**

**Via Pent de Sera, 16**

Page 2 of 7

**Form: Snow Tours Contract 2027 Dolomites Ski and Italy Land Tour (Sorrento, Naples, Rome) 5/22/26**

MRW 5/22/26

## 2027 Dolomites Ski Resort & Italy Tour Land Package

### **38031 Campitello di Fasse, Italy**

**Tel: +39 0462 750088**

#### **Land Deposit and Cancellation Policies: (Hotel Medil)**

Free cancellation up to 14 days before arrival, then 50% of total amount will be charged. In case of cancellation in the two weeks before arrival, or no show, the deposit will be lost. It is not possible to change the dates of the stay in the 14 days before arrival. In case of anticipated departure, or delayed arrival, the total amount of the stay is required.

### **Hotel Garni Aritz**

**Strèda sot Ciapiaa, 6,**

**38031 Campitello di Fassa, Italy**

**Tel: +39 0462 752100**

#### **Land Deposit and Cancellation Policies Hotel Garni Aritz**

No Penalty until 45 days prior to arrival

Then 100% penalty

### **Hotel Accommodations, (Feb 6-11, 2027) 5 Nights**

#### **Grand Hotel Aminta\*\*\*\***

**Via Nastro Verde, 23,**

**80067 Sorrento A, Italy**

**Tel: +39 081 878 1821**

#### **Land Deposit and Cancellation Policies: (Grand Hotel Aminta)**

20% deposit 90 days prior to arrival date. Full payment required 2 weeks prior to arrival date.

Cancellation policy:

10% of the total amount for cancellations made 30 days prior to arrival date.

20% of total amount for cancellations made 15 days prior to arrival date.

50% of the total amount for cancellations made 7 days prior to arrival date.

100% of total amount for cancellations made after the above mentioned terms.

### **Hotel Accommodations, (Feb 11-13, 2027) 3 Nights**

#### **Decumani Hotel de Charme\*\*\*\***

**Via S. Giovanni Maggiore Pignatelli, 15,**

**80134 Napoli NA, Italy**

**Tel: +39 081 551 8188**

#### **Land Deposit and Cancellation Policies: (Decumani Hotel de Charme)**

The first deposit (25%) could be postponed until Day 150 rather than upon confirmation.

The deposit would apply to only a portion of the rooms, not the entire contingent.

### **Hotel Accommodations Rome, Feb 14-16, 2027 (3 Nights)**

#### **Hotel Palazzo Navona Roma**

**Largo Della Sapienza, 8,**

**00186 Roma RM, Italy**

**Tel: +39 06 81152341**

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### **2027 Dolomites Ski Resort & Italy Tour Land Package**

#### **Land Deposit and Cancellation Policies: Hotel Palazzo Navona Roma**

20% of non refundable deposit by July 15 2026

#### **Hotel Dei Borgognoni**

**Via Del Bufalo,126**

**00198, Roma, Italy**

**Tel: +39 06 69941505**

#### **Land Deposit and Cancellation Policies: Hotel Dei Borgognoni**

Rooming List Changes Deadline: Changes or reductions to the room block must be made **at least 90 days prior to arrival.**

- 30 Days Prior to Arrival: For each cancelled room, one night will be charged as a penalty.
- 10 Days Prior to Arrival: For each cancelled room, the full stay will be charged as a penalty

Room guest lists are due to Snow Tours, Inc. **November 29, 2026**, which is also the cutoff date for guest room accommodations.

After the cutoff date, all rooms not reserved with an individual guest name and guaranteed form of payment, will be released back to the hotel for general sale. We will continue to accept reservations after that day on a “space available” basis only. Depending on the Hotel’s guestroom availability we may accept reservations at the Hotel’s published rate.

**Hotel Check-in is generally after 4:00pm.**

#### **Damage deposit: All Hotels**

A Credit card for each unit at the hotels will be taken for any possible damages.

#### **Rooming list:**

Unless otherwise arranged, all guests must be at least 21 years old or accompanied by an adult.

Reservations will be cancelled automatically and without notice if payment is not affected in time. In case payments are delayed, interest may be charged.

Units are not blocked and guaranteed until the contract is returned, and payment is received.

No- shows will be charged the contracted nightly rate for the entire reserved stay.

Early departures and/or late arrivals will be charged the contracted nightly rate for the entire reserved stay.

#### **Responsibility Statement**

Should “You” group cancel within 90 days of departure, a \$150.00 per person administrative fee will be applied, in addition to all/any applicable air and hotel penalties.

The payment of the required deposit or any partial or full payment for a reservation on a tour shall constitute consent to all provisions of this contract. These provisions are hereby incorporated by reference to this disclosure notice, and passengers are advised to take note of them.

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It is the responsibility of each individual participant to pay for incidentals that they incur.

**No refunds** will be given for changes made by trip participant after trip departure (including cancelled hotel reservations).

If a group prefers to use a credit card for payment, there will be a 4% surcharge added to the total amount due.

A ski group is defined as everyone flying from the same location on the same carrier on the same date, i.e., the same itinerary.

Deviations will reduce the group block and may result in penalties and losing the group comp.

Single rooms must be pre-approved by the tour operator in advance.

If the group size drops below contracted levels, the trip cost per person may increase.

Bus transfers are quoted per unit based on passenger numbers as listed in the quote.

#### **Health Insurance and Travel Insurance:**

**Insurance is highly recommended. If anyone would like to purchase the insurance, please click on the link below.**

[Http://www.travelinsured.com/agency?agency=47864](http://www.travelinsured.com/agency?agency=47864)

#### **Trip Price & Payment Terms:**

##### **• Trip Price and Payment Schedule:**

- **Snow Tours/Bear Valley Ski Club "2027 Bear Valley Ski Club Reservation Form (5/22/26)**
- **Checks are to be made payable to Snow Tours, Inc.**
- **Final payments may be adjusted based on final participant count, any applicable cancellation penalties, and exchange rates.**
- **Exchange Rate Fluctuations:**

Your land package price is quoted in US dollars based on an exchange rate of \$1.18 USD to one euro. The rates would be guaranteed if you purchase futures contract to lock in the rates. The cost of the future contract must be applied to the balance due at settlement.

Snow Tours, Inc, does not routinely accept credit cards as payments on group trips. Upon special request, we may elect to accept individual payments by credit card, however, a processing fee of up to 4.0% will be applied.

Payments received in our office after the due date will be subject to a \$20.00 late fee or 1 ½% per month of the amount due, whichever is greater. Moreover, late payments to our suppliers can cause cancellation of the space by the supplier. We will not be held responsible for any cancellations by suppliers in such cases.

No travel documents will be sent until the account has been fully paid. All documents will be sent to one address as requested by the group leader. Documents sent to additional addresses will be assessed a \$10.00 shipping and processing fee, per address.

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Snow Tours, Inc must have all details as to desired dates for document delivery no later than 60 days prior to departure date. If such information is not forthcoming, documents may be delivered late.

Communication to our office from individual passengers will not be allowed. Individual deviations will be coordinated by the trip leader. Abuse of this requirement may result in the elimination of any complimentary trips.

**All requests for changes/cancellations must be in writing to Mark Woltering.**

**All requests are subject to approval, acceptance and written confirmation by Snow Tours, Inc, Airline Carrier and Hotels.**

Email [mrwoltering@gmail.com](mailto:mrwoltering@gmail.com) Mobile (415) 456-7083 (require advance verbal notification and confirmation your email was received).

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**General Release, Wavier and Indemnity Agreement**

The “Ski Group” and “You” agrees that Snow Tours, Inc. and Bear Valley Ski Club will be held harmless in matters regarding damage to property occupied or used by the Organization. Everyone will be asked to make a credit card available to be used as a guarantee for individual group members incidentals/damages, or any charges incurred by said individual, at the time of check-in.

Snow Tours Inc is the principal tour operator and is responsible to the participants for all arrangements and for all tour services and accommodations offered on the tour. Snow Tours, Inc, its agents, servants and employees shall not be responsible for personal injuries or property damage, loss or delay, or change of itinerary incurred by any person or tour participant arising out of the act of negligence of any direct or supplemental air carrier, hotel or other persons rendering any of these services, or accommodations being offered in these tours: nor shall Snow Tours, Inc will not be held or be responsible for any injuries, death, damage, loss or delay in any means of transportation or by reasons of any event beyond the actual control of Snow Tours, Inc, or of any agent or supplier or due to force majeure. The right is reserved to decline or accept or to retain any person as a member of a trip, or to cancel a trip. **Tour participants shall ski at their own risk.**

If the contract between Snow Tours, Inc., and the passenger and/or the contract between Snow Tours, Inc., and the designated carrier, is cancelled by the tour operator for any reason whatsoever, all partial or full payments made for the trip will be refunded in their entirety, without further obligation on the part of the tour operator.

The right is reserved to substitute hotels for other hotels of similar category or change schedules should the circumstance so demand with notification to the Organization if time permits. In the event of a change in the itinerary necessitated by factors or conditions beyond the actual control of Snow Tours, Inc, no refund will be made, nor will credit be allowed, provided that, in the event of such change in itinerary, Snow Tours, Inc shall provide accommodations and services of comparable quality and standards. Any such change shall modify the cancellation provisions. No credit will be allowed, or refund given for any services provided in the Itinerary and Conditions list should any such services not be utilized by tour members.

I, Tour Participant, do hereby accept the foregoing terms of this agreement.

**All Tour Participants:**

Name (print): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name (print): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name (print): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**NOTE: WET SIGNATURE REQUIRED Use Red or Blue ink for hand signature Electronic Signature not accepted**