

Snow Tours, Inc
1281 Paterson Plank Road – Secaucus, NJ 07094
Tel: 201-348-2244 Toll Free: 1-800-222-1170

Bear Valley Ski Club Group Trip
2066 Banff, Canada January 31-February 7, 2026

CONTRACTING PARTIES
Terms and Conditions

Snow Tours, Inc (“Snow Tours”) is arranging your group travel and is being organized/coordinated with the Bear Valley Ski Club. This document includes the terms and conditions (hereinafter the “Terms and Conditions”) governing the agreement between you and Snow Tours.

As used in this agreement, the terms “Ski Group” and “you” and “your” mean the traveling passenger who purchased a travel package from Snow Tours.

By confirming and reserving a travel package with Snow Tours you are entering into an agreement with Snow Tours and you understand and accept all of the Terms and Conditions. In consideration of your payment to purchase travel from Snow Tours, you acknowledge that you have received, read and agree to the Terms and Conditions set forth herein and in all travel documents issued or provided by Snow Tours in connection with the travel package you are purchasing.

Date	Carrier	Flt. #	Orig. City	Dest. City	Dep. Time	Arr. Time
01/31/26	United	1719	San Francisco	Calgary	8:40am	12:31pm
02/07/26	United	2409	Calgary	San Francisco	3:30pm	5:35pm

Air schedule is current as of contract date. The schedule is subject to change by the air carriers without notice. We will inform trip leaders of any significant schedule changes (i.e., over 20 minutes). It is the trip leader’s responsibility to communicate said changes to the group participants.

Federal, state, and local governments, as well as airlines, may impose additional airport, passenger facility charges, fuel surcharges or other taxes at any time. These taxes are the responsibility of the participants.

Passenger names are due: **Thursday, December 18, 2025**

Tickets must be physically issued by Snow Tours, Inc no later than 45 days prior to departure as required by the airline.

No changes are permitted to an itinerary or name once tickets have been issued. (Tickets may be changed, per the carrier’s discretion, in the event of the death of an immediate family member or with a medical note from a doctor.) Name changes after ticketing will incur a minimum fee of \$300.00 per change. Once tickets are issued, they are nonrefundable and cannot be given to another person in their place but if you have a substitute person we can try to replace that person with the new person at the airline’s discretion and at whatever charges they impose.

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No frequent flyer upgrades will be permitted. Snow Tours, Inc will not be held responsible for non-credit of frequent flyer miles. Additionally, you must supply Snow Tours with frequent flier numbers in advance so we can submit them to the air

Individual deviations from the group's itinerary must be made in writing and are considered waitlisted until confirmation is received from the airline.

Name changes, after ticketing, will require a \$200.00 surcharge per person, per change. Deviations must be booked prior to ticketing. A maximum of 10% of passengers will be allowed to deviate.

Airline baggage requirements are strict; specific information on your airline's conditions will be sent in due time. Portage of luggage, skis, etc. is not included by Snow Tours, Inc. The First suitcase is \$40.00, and the second suitcase is \$50.00 weighing no more than 50 lbs. each. Overweight and extra luggage will be charged to the individual by the air carrier. Airline baggage fees can change at any time without notice and Snow Tours cannot be held responsible for any baggage fees.

Please note: If anyone has been charged with a DUI they will not be allowed to enter Canada, and must make arrangements with the Canadian Consulate to travel to Canada prior to departure at their own expense.

Domestic and International flights require the passenger's airline ticket name to EXACTLY MATCH the passport name (i.e., no nicknames). Make sure all passports are valid for at least 6 months after the return date of the trip.

Tickets are Non-Endorsable, Non-Transferable, and Non-Refundable once they have been issued. Tickets are only valid for travel on the carrier providing the tickets. Last date to reduce without penalty is **Oct 29, 2025**.

You are responsible for achieving 90% utilization of space held. A cancellation penalty of \$200.00 per seat applies.

Cancellations:

- By Oct 29, 2025 or more days prior to departure, **No penalty.**
- Oct 30, 2025 Penalty is \$100 per seat, **once ticketed it is non-refundable.**

All names are due by December 18, 2025, or the airlines may cancel the space.

Please note that airline general reservationists cannot accurately give information concerning your group's unique contract provisions.

If the group falls below 10 passengers, the guaranteed group fare is no longer applicable. All remaining passengers can be charged the applicable published fare. Plus, you will pay a \$150 per person air penalty if group cancels 90 days of departure.

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Accurate passport information is required (holder's full name, passport number, nationality, and date of birth, as well as gender.

Deviations are limited to 10% of the group. A processing fee of \$75 is applicable.

NO Shows will be charged for the full amount of the trip cost. There are no refunds for NO Shows.

Seat Assignment:

Most airlines assign seats in a group block. Please do not call Snow Tours for seat assignments.

Land Package Includes:

- 7 Nights lodging at the Banff Park Lodge, 2 people per room
 - Rooms with (2) queen beds can accommodate 4 people, additional cost for 3rd and 4TH person. Available upon request.
- Hotel Taxes
- Round trip bus transfers from Calgary Airport
- Breakfast daily
- Park Passes

Additional:

Lift Tickets (purchase required by October 15, 2025)

3 Day-Adult \$357.00	Senior \$259.00
4 Day-Adult \$387.00	Senior \$277.00
5 Day – Adults, \$437.00	Seniors, \$317.00
6 Day – Adults, \$524.00	Seniors, \$380.00

After Dec 1 , 2025 lift tickets will be non-refundable

Hotel Accommodations:

Banff Park Lodge

201 Lynx S

Banff, AB T1L 1K5, Canada

Tel: [\(800\) 661-9266](tel:8006619266)

Hotel Terms/Cancellation Fees:

In the case of a Group cancellation within 45 days of arrival,(starting Dec 16,2025) a fee of the first night room rate, plus taxes, will be charged per room.

Rooming list is required 45 days before arrival. Rooms will be dropped, and deposits forfeited if rooming list is not received.

The participants agree that Snow Tours, Inc is to be held harmless in matters regarding damage

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to property occupied or used by the participants. . Participants may be asked to make a credit card available to be used as a guarantee for individual members incidentals/damages, or any charges incurred by said individual, in the event the individual group member fails to provide the front desk with a credit card required at the time of check-in.

It is the responsibility of each individual participant to pay for incidentals that they incur.

NO REFUNDS will be given for changes made by trip participant after trip departure (including cancelled hotel reservations).

A ski group defined as everyone flying from the same location on the same date, i.e., the same trip itinerary.

Deviations will reduce the group block and may result in penalties and may adversely affect the group rate.

Single rooms must be preapproved by the tour operator in advance.

No Shows, late arrivals and early checkouts will be charged for the full amount of the reservation.

Payment Schedule

- **Banff Land Rate: \$1199.00 per person, Double Occupancy per room**
 - **3rd and 4th person in the room is \$782.00 additional per person plus airfare. Subject to hotel availability and confirmation**
- **Single Supplement is \$510.00 additional cost**
- **Airfare is \$ 387.00 per person roundtrip**

Initial Deposit:	\$200 per person Date Due: Jun 10, 2025
Second Payment	\$800 per person Date Due: July 15, 2025
Final Payment	Balance due : Date Due: Oct 15, 2025

PAYMENT TERMS

Checks are to be made payable to Snow Tours, Inc.

Snow Tours, Inc, does not routinely accept credit cards as payments on group trips. Upon special request, we may elect to accept individual payments by credit card, however, we reserve the right to charge a processing fee of up to 4.0%.

Payments received in our office after the due date may be subject to a \$20.00 late fee or 1 ½% per month of the amount due whichever is greater. Moreover, late payments to our suppliers can cause cancellation of the space by the supplier. We will not be held responsible for any cancellations by suppliers in such cases.

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No travel documents will be sent until the account has been fully paid. All documents will be sent to one address as requested by the group leader. Documents sent to additional addresses will be assessed a \$10.00 shipping and processing fee per address.

Snow Tours, Inc must have all details as to desired dates for document delivery no later than 60 days prior to departure date. If such information is not forthcoming, documents may be delivered late.

Communication to our office from individual passengers will not be allowed. Individual deviations will be coordinated by the trip leader. Abuse of this requirement may result in the elimination of any complimentary trips.

Exchange Rate Fluctuations: Your land package price is quoted in US dollars based on an exchange rate of US\$.70 to \$1.00 CAD. If the price for the Canadian dollar declines, you will be reimbursed the difference. On the other hand, if the exchange rate increases by the time the final payment is made, the cost for the lodging and bus transfers will be increased accordingly. You may choose to purchase a forward to guarantee the currency.

RESPONSIBILITY STATEMENT

The payment of the required deposit or any partial or full payment for a reservation on a tour shall constitute consent to all provisions of this contract. These provisions are hereby incorporated by reference of this disclosure notice, and passengers are advised to take note of them.

Snow Tours, Inc is the principal tour operator and is responsible to the participants for all arrangements and for all tour services and accommodations offered on the tour. Snow Tours, Inc, its agents, servants and employees shall not be responsible for personal injuries or property damage, loss or delay, or change of itinerary incurred by any person or tour participant arising out of the act of negligence of any direct or supplemental air carrier, hotel or other persons rendering any of these services, or accommodations being offered in these tours: nor shall Snow Tours, Inc be responsible for any injuries, death, damage, loss or delay in any means of transportation or by reasons of any event beyond the actual control of Snow Tours, Inc, or of any agent or supplier or due to force majeure. The right is reserved to decline or accept or to retain any person as a member of a trip, or to cancel a trip.

Tour participants shall ski at their own risk.

If the contract between Snow Tours, Inc and the passenger, on the one hand, and/or the contract between Snow Tours, Inc and the designated carrier, on the other hand, is cancelled by the tour operator for any reason whatsoever, all partial or full payments made for the trip will be refunded in their entirety, without further obligation on the part of the tour operator.

The right is reserved to substitute hotels for other hotels of similar category or change schedules should the circumstance so demand with notification to the organization if time permits. In the event of a change in the itinerary necessitated by factors or conditions beyond the actual control of Snow Tours, Inc, no refund can be made, nor will credit be allowed, provided that, in the event of

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such change in itinerary, Snow Tours, Inc shall provide accommodations and services of comparable quality and standards. Any such change shall not modify the cancellation provisions.

No credit will be allowed, or refund given for any services provided in the Itinerary and Conditions list should any such services not be utilized by tour members.

If you cancel your reservation, your right to receive a refund is limited as set forth in the following schedule:

If your notice of cancellation is received:

- Outside of 90 days from departure, (before October 21, 2025) you will receive a full refund less any vendor costs and/or whatever specified on your Payment Schedule.
- 90-60 days prior to departure, (Oct 31 to Dec 2, 2025) a full refund, less \$100/person, plus any applicable vendor penalties.
- 59-30 days prior to departure, (Dec 3 to 31, 2025) Penalty of 50% of the total cost of the land portion.
- Within 30 days of departure, (Starting Jan 1, 2026) no refund.
- December 1, 2025 Ski Tickets become non-refundable.

The following stipulations are valid for all tours arranged and/or organized by Snow Tours.

FORCE MAJEURE – The performance of this agreement by Snow Tours is subject to acts of God, war, government regulations, disaster, civil disorder, or other emergency outside of Snow Tours control, making it illegal, inadvisable, or impossible for Snow Tours to fulfill its obligations. Snow Tours gives notice that all tickets are issued by them and all arrangements for transports or conveyance or hotel accommodations are made by them as agents upon the express condition that they shall not be liable for injury, damage, accident, delay or irregularity which may be occasioned by reason of any vehicle or through the acts of default of any company or person engaged in conveying the passenger or in carrying out the arrangements of the tourist, or otherwise in connection therewith, or of any hotel proprietor or servant. Such conveying etc., is subject to the laws of the country where the conveyance etc. is provided. The aforesaid companies can accept no responsibility for losses or additional expenses due to delay or changes in flight, hotel or other services, sickness, weather, strikes, acts of war, quarantine, or other causes. All such losses or expenses will have to be borne by the passengers. The right is reserved to decline or accept or retain any person as a member of any tour or to cancel or alter any tour if the circumstances require it. All rates shown in this program are based on current tariffs, taxes, etc. and are subject to adjustment in the event of changes therein, prior to tour departure.

All requests for changes/cancellations must be in writing to Mark Woltering.

All requests are subject to approval, acceptance and written confirmation by Snow Tours, Inc, Airline Carrier and Hotels.

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Email mrwoltering@gmail.com **Mobile (415) 456-7083** (require advance verbal notification and confirmation your email was received)

I, agent, do hereby accept the foregoing terms of this agreement.

Name (print): _____

Signature: _____
Tour Participant

Date: _____

Name (print): _____

Signature: _____
Tour Participant
Name (print): _____

Date: _____

Signature: _____
Tour Participant
Name (print): _____

Date: _____

Signature: _____
Tour Participant

Date: _____

NOTE: Use **Red** or **Blue** ink for hand signature

Mail to: Mark Woltering 1030 Natwick Way Brentwood, CA 94513-5450

Include the following documents with payment check payable to Snow Tours Inc.

- **Snow Tours Contract 2026 Banff May 13, 2025, Page 7 of 7**
- **Bear Valley Ski Club Banff 2026 Reservation Form May 13, 2025 (page 3 of 3)**
- **Bear Valley Ski Club 2026 Ski Trip General Release, Waiver and Indemnity Agreement May 13, 2025**